

# COUNTY OF YORK

## MEMORANDUM

**DATE:** November 20, 2003 (BOS Mtg. 12/2/03)

**TO:** York County Board of Supervisors

**FROM:** James O. McReynolds, County Administrator

**SUBJECT:** Department of Fire and Life Safety – Biomedical Equipment Procurement

The Department of Fire and Life Safety, Fire and Rescue Operations Division, is proceeding with plans to replace all 18 of its advanced life support patient monitor/defibrillator/pacemaker devices. This project was originally incorporated in the FY 2004-2009 Capital Improvements Plan (PS-8482) and scheduled for purchase beginning in FY2007. As a result of recent state EMS regulatory changes and the acquisition of grant assistance, staff is requesting Board approval to move the purchase forward to FY2004.

The total project cost to purchase 18 *Medtronic Physio-Control LifePak 12* devices; battery support systems and related equipment is \$494,324. The Department of Fire and Life Safety applied for, and received, a *Virginia Department of Health - Rescue Squad Assistance Fund* (R.S.A.F.) grant in the amount of \$97,524 to help with the procurement of this equipment. A second R.S.A.F. grant request for additional funding is pending (with award announcements expected in January). In addition, the vendor will provide a substantial trade-in allowance for the existing equipment, which is now ten years old.

The department would like to proceed with an order for half of the equipment immediately. The initial R.S.A.F. grant award can only be applied toward nine of the department's eighteen units. The remaining units can be ordered after the current R.S.A.F. grant cycle has concluded. (Terms of the R.S.A.F. grant do not allow for orders to be placed in advance of grant awards). By initiating the order for the first half of the units, the department demonstrates responsiveness toward the new regulations and provides an adequate window of opportunity for training its personnel on the use of this sophisticated lifesaving equipment.

The County's cost after grant reimbursement and vendor trade-in allowance is \$311, 284.

If the second RSAF grant (January 2004) request is successful, the County's cost will be reduced to \$213,744.

Proposed Resolution R03-191 authorizes the acceptance, execution, and appropriation of the \$97,524 Rescue Squad Assistance Fund grant awarded (July 2003) by the Virginia Department of Health as well as the related subsequent grant (if awarded). The resolution also appropriates \$311,284 from the County Capital Account (Fund 79) for the local match. Finally, it authorizes the County Administrator to conclude the purchase of the equipment totaling \$494,324. Upon receipt of the equipment, the State Department of

Health will reimburse the County for the amount(s) of the grant(s), and the equipment vendor shall reimburse (or credit) the County for the trade-in value of the existing eighteen biomedical devices. Through cost savings in various other projects, staff has been able to identify sufficient funding to cover this purchase without impacting the funding for other projects scheduled in the FY2004 – 2009 CIP approved by the Board.

I support staff's recommendation for approval of proposed Resolution R03-191.

Kopczynski/3612:ese